

How Companies Are Approaching Green-Screen Modernization

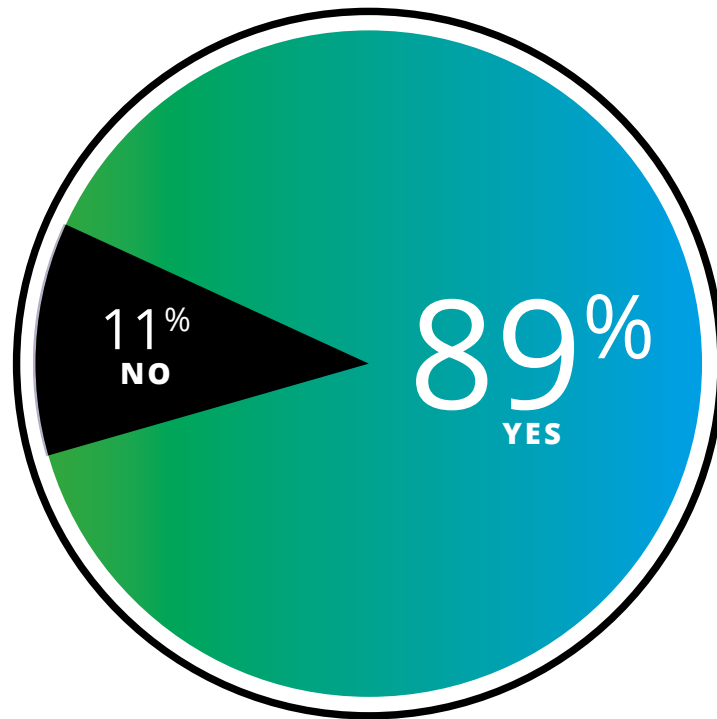




QUESTION 01

Does your organization currently use older, character-based/green-screen applications?

Nearly all the respondents use green-screen applications.

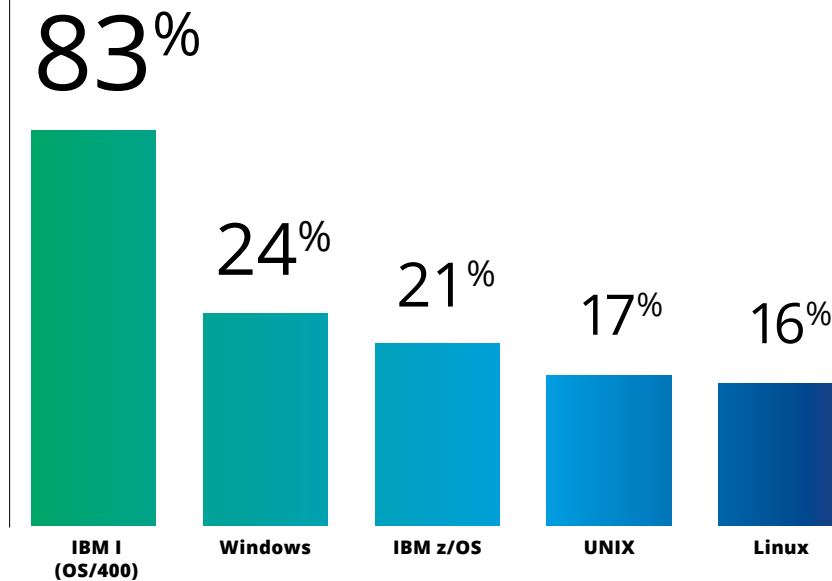




QUESTION 02

What operating system(s) are associated with your character based/ green-screen applications?

IBM i (OS/400) is the most prevalent operating system for most respondents (83%).





QUESTION 03

With which of the following do you need to integrate and extend your proven character-based/green-screen applications?

Browsers and desktop applications are most needed by respondents to extend their green-screen apps. 47% would also need mobility devices.

BROWSERS
e.g., Firefox, Chrome, Safari

67%

DESKTOP
e.g., Windows, Mac

64%

MOBILE DEVICES
e.g., iPad, iPhone, Android

47%

CLOUD TECHNOLOGIES
e.g., CRM, email

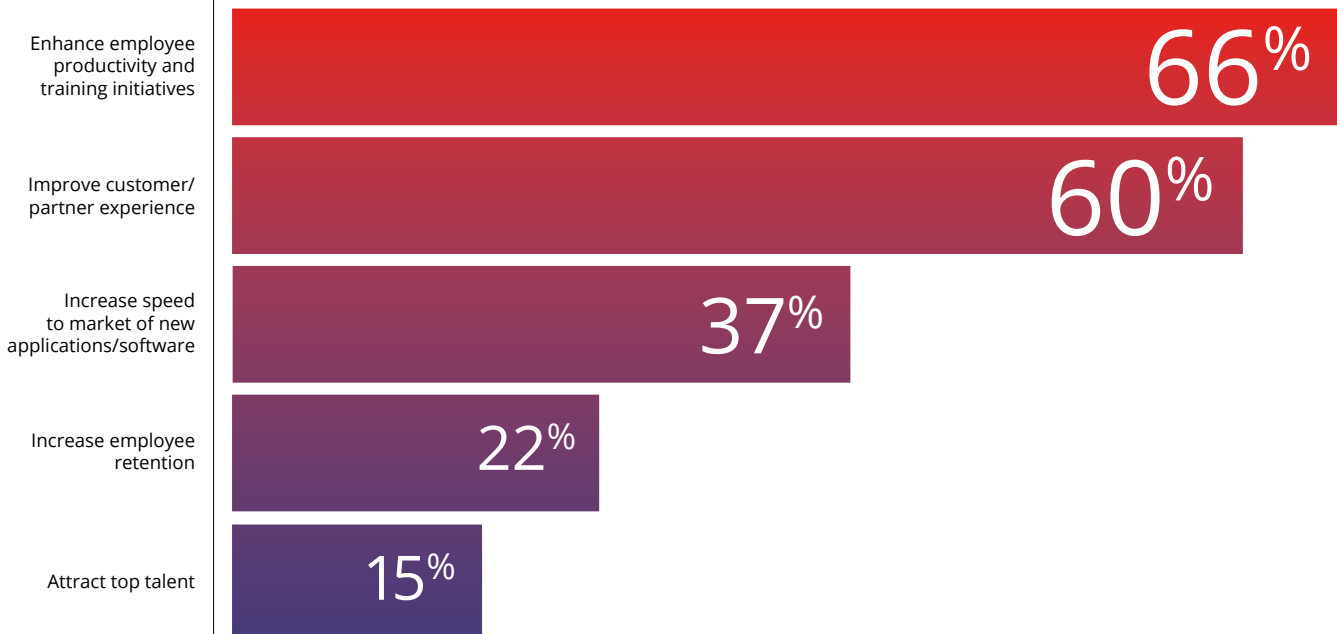
18%

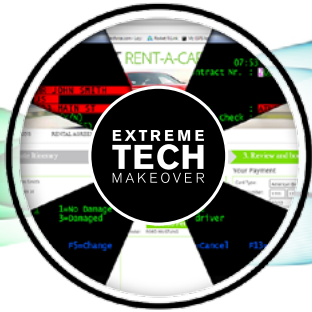


QUESTION 05

How will integrating and extending your proven character-based/green-screen applications benefit your business?

Enhanced productivity and training (66%), improved experience for customers and partners (60%) and quicker time to market for new apps and software (37%) are what respondents report as the greatest benefits of integration and extension.

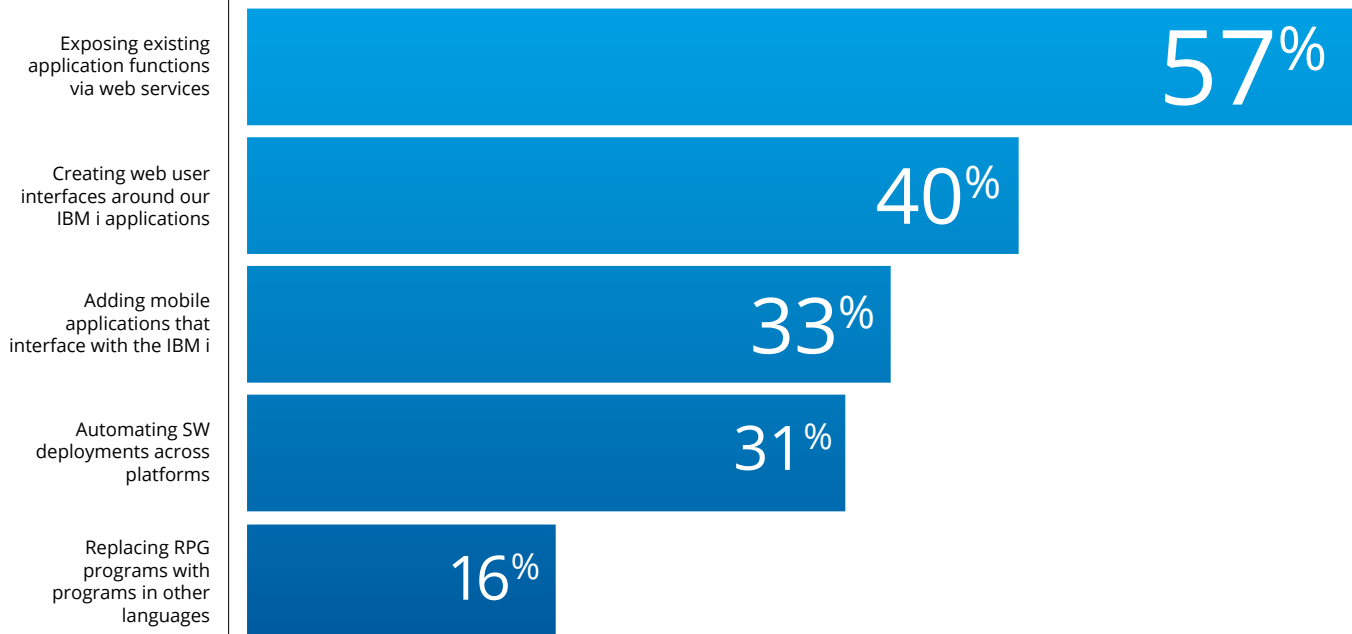


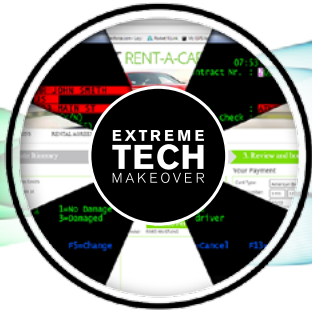


QUESTION 07

What are some of your web or mobile development initiatives?

More than half (57%) of the respondents are working toward exposing their existing application functions via web services.





PROFILE OF RESPONDERS

Job Level

Three fourths of those surveyed hold executive level positions within their organizations.

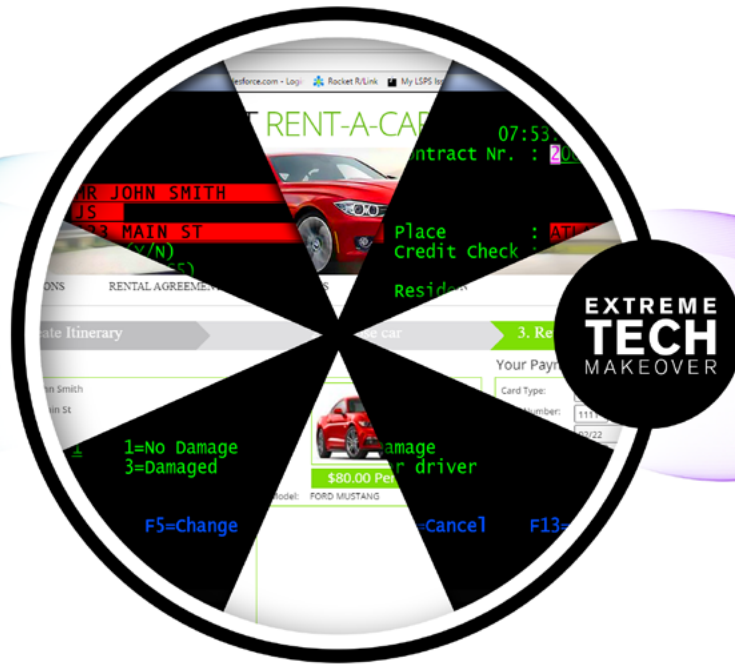
8% **CXO**

15% **VP**

25% **MANAGER**

52% **DIRECTOR**





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